

# KOMPLLETE

340B SOLUTIONS

## About Us

*We've got you KOMPLLETELY covered.*

[www.komplete340b.com](http://www.komplete340b.com)

# Welcome!

## **Thank you for your interest in Complete 340B Solutions!**

Komplete 340B is a black owned, Texas-based 340B consulting firm that is proud of its' broad company diversity. The company was founded in July of 2019, but don't let that fool you; Komplete 340B is a new company with legacy knowledge and experience. Owner and Chief Executive Officer, Harry Norsworthy, RPh, 340B ACE, is no stranger to the 340B Drug Discount Program. He has over 22 years of legacy 340B experience, a total of 35 years in professional pharmacy, and has successfully performed hundreds of 340B audits and engagements. Harry implemented the first Group Purchasing Organization (GPO) 340B Program with MedAssets and then Vizient Inc. (which is still in existence today). The Komplete 340B team has administered dozens of 340B programs and provided hundreds of assessments, leveraging years of experience and best practices. Our leadership team and advisors are licensed pharmacists and professionals who together have successfully managed 340B hospital programs within acute care and retail pharmacies across the 340B Covered Entity spectrum, ranging from FQHCs to multi-facility integrated delivery networks.

With a Komplete 340B partnership, the assessment and auditing services extends beyond simply hiring a consultant. A relationship with Komplete 340B delivers access to industry-leading expertise committed to optimizing the 340B pharmacy practice. Compliance services are led by experienced advisors who conduct analysis with the unique needs of your program in mind. We are singularly focused on helping our clients navigate the complex and ever-changing challenges of 340B program management while optimizing the programs financial benefits. Through best practices and a vast network of industry relationships, the Komplete team has saved hospital members millions of dollars while mitigating risk through detail educational experiences.

For more information about our company and the services we provide, please [visit our website](#).

# Komplete Facts

1. Komplete 340B Solutions was the **first consulting firm to introduce a remote audit solution**, limiting exposure of COVID-19 while reducing covered entities' costs by 15-20%.
2. We partner with you and demonstrate the **highest level of honesty and integrity** with detailed meaningful 340B audit reports. All of which include face to face final report presentation to leadership, and a detailed review of recommendations such as missed opportunities in the program and compliance improvements.
3. We offer **fair flat fee pricing structures** that protects the covered entities' profitability, allowing them to reinvest in the organization and further stretch scarce federal resources.
4. Our success is built on **long-term trusted relationships**. We invest our time in supporting our clients' full understanding of their goals, challenges, and direction in providing community benefit and clinical care at an affordable price.
5. We believe **education is the key ingredient** to a successful 340B program. Our consultants focus on meaningful education of key stake holders and we stand side by side with you during HRSA audits. Through quality educational training we take the sting out of 340B compliance.
6. Komplete provides **on-site support** to covered entities during official HRSA audits.
7. **Our clients have a 100% success rate in regards to their official HRSA audits.**

# Our Team



## **Harry Norsworthy, RPh, 340B ACE**

Founder | Chief Executive Officer

Harry Norsworthy, RPh, 340B ACE, is the founder and Chief Executive Officer of Complete 340B. With over 35 years of experience, he is a skilled 340B network advisor, specializing in the administration of 340B programs within rural hospitals and community health centers, as well as large, multi-facility health systems.

Harry has been involved in providing 340B services since 1998. After 14 years of dedicated service with MedAssets in various leadership roles including VP and founder of MedAssets 340B Integrity Program, and Resource Group Leader for CHRISTUS Health. Post sales acquisition to Vizient Inc, Harry was promoted to Associate Principal and Vice President of 340B Advisory Solutions, representing the largest member-owned healthcare company with almost \$100 billion in annual purchasing volume. He has partnered with over 30 hospital organizations and their 340B programs, including Renown Health, INTEGRIS Health, CHRISTUS Health, Advocate, Providence Health, Legacy Health, Maricopa Integrated Health System, University California Irvine, Memorial Care, Ventura County, Temple Health, and UPMC Pinnacle Hospitals and many more.

Harry is a dynamic advocate of rural health organizations committed to serving their communities and ensuring access to high-quality, affordable health care. He has lectured on behalf of pharmaceutical manufacturers, ASHP, 340B Health Coalition, and associations including the Minnesota Rural Health Alliance, Nevada Rural Hospital Partners, and Colorado Rural Health Center, among others.

Harry, stepped out on his own in July 2019 to form and lead Complete 340B Solutions in an effort to provide advocacy, training and education, as well guidance to covered entities in the strategic and operational aspects of 340B network management and optimization in partnership and at an affordable price. Harry has published numerous articles on industry relationships, growth strategies, and cost avoidance within the 340B program.

Harry holds a Bachelor of Science degree in Pharmacy from Texas Southern University in Houston, Texas, as well a BS in Biology/Chemistry from Grambling State University. He is also a Board member of the American Black Hospital Pharmacists (ABHP).

# Our Team



## **Israel Camacho, 340B ACE**

340B Consulting Manager

Israel Camacho, B.S. Healthcare Admin, PhT, comes to Komplete having experience in retail pharmacy, inpatient/outpatient pharmacy, pharmacy benefits management and has worked as the 340B Program Manager for Adventist Health West Rideout, for the last five years.

Israel graduated Summa Cum Laude with his Healthcare Administration degree and has worked for/with Adventist Health West Rideout, UD Davis Medical Center, rural health clinics, pharmacy benefits companies, and other retail pharmacy locations throughout his 16-year career in pharmacy. He also has extensive experience in Business and Finance.

---



## **Haley Herman**

Administrative Assistant / Creative Director

Haley Herman comes to Komplete 340B Solutions as the administrative assistant and creative director. She has 9 years of experience in administration and more than 5 years in graphic design and marketing,

Haley has had the opportunity to work with businesses and clients all across the globe. She takes pride in her ability to streamline business processes and customer satisfaction. Her passion is developing recognizable brands that not only make an excellent first impression but continue to stay on the mind of customers. She holds a Bachelors of Arts degree in Graphic Design from Western Illinois University.

---



## **Thomas Hull**

340B Associate

Thomas Hull comes to Komplete 340B Solutions as an associate, looking to broaden his experience and knowledge in consulting. He is a recent graduate of Culver-Stockton College. While at CSC he graduated with a degree in Biology with a focus in pre-medicine, as well as being involved in multiple philanthropic groups.

Thomas's goal while at Komplete is to ensure that covered entities have the ability to give patients the best and most affordable care that they possibly can.

# Services

Our team of highly qualified experts can assist your covered entity by providing KOMPLETE oversight to ensure the highest level of quality and compliance. We are confident we can accurately evaluate your current pharmacy operating environment and help you develop action plans that will bring significant financial and strategic value to the organization.



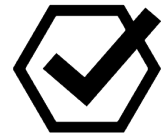
## Remote Audits



### 340B HRSA Audits



### 340B Assessments



### 340B Regulatory Compliance



### Program Implementation



### Program Optimization



### Financial Analysis



### Corrective Action Planning



### Contract Pharmacy



### WAC Management

# Work with us!

**Komplete 340B Solutions is a partner for the safety net provider, and we are here to make sure you are **KOMPLETELY** covered.**

If you would like more information about how a relationship with Komplete 340B would be beneficial for your organization, please contact us via [our website](#), or send an email to [haley.herman@komplete340b.com](mailto:haley.herman@komplete340b.com).

We look forward to hearing from you!